







**FBISD Small Business Enterprise Program** 

**Workshop August 28, 2025 – 2:00 PM** 



## **AGENDA**



• Jeanette Boleware,

• Terence Thomas, Director; Mark Flynn East Zone Manager



Advertising Purchasing

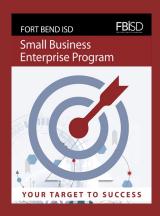
• Richard Gay, Executive Director

The First Bank

Miguel Leal

**Business to Business Networking** 







#### Award Contracts

Architectural design services, Engineering Design services or construction services - \$50,000 or greater to utilize certified small businesses, subcontractors, suppliers and consultants



#### Race & Gender Neutral

SBEP is a race and gender-neutral program, open to participation without regard to race, color, sex, religion, national or ethnic origin, age or disability.



sbep@fortbendisd.gov



#### DOING BUSINESS WITH FBISD CRITERIA



City of Houston	SBE	MBE	WBE	PDBE
Metro	SBE	Χ	Χ	Χ
Port Houston	SBE	Χ	Χ	Χ
US SBA	8A	Χ	Χ	Χ

Certification - To be eligible as a "Small Business" under the SBEP, a business must have one of the following eligible small business certificates/certifications:

- City of Houston SBE, MBE, WBE, PDBE
  - Visit Online certification https://houston.mwdbe.com/
- Metropolitan Transit Authority (METRO) SBE

For questions regarding METRO Small Business Certification, please email

Keandra.Brooks@ridemetro.org (I am interested in becoming certified to do business with Fort Bend ISD)

- Port of Houston Authority Enrollment (SBE Certificate)
   Email: pgarcia@porthouston.com
- US Small Business Administration SBA 8A (if authorized by the District for a particular procurement)
   Visit https://certify.sba.gov/

## DOING BUSINESS WITH FBISD CRITERIA Register Your Business

Visit the Vendor Registration section in Bonfire (https://fortbendisd.bonfirehub.com/portal/)

**Vendor Registration Instructions Link** 

Registration Video Assistance https://support.gobonfire.com/hc/en-us

Register your business - <a href="https://sam.gov/">https://sam.gov/</a>
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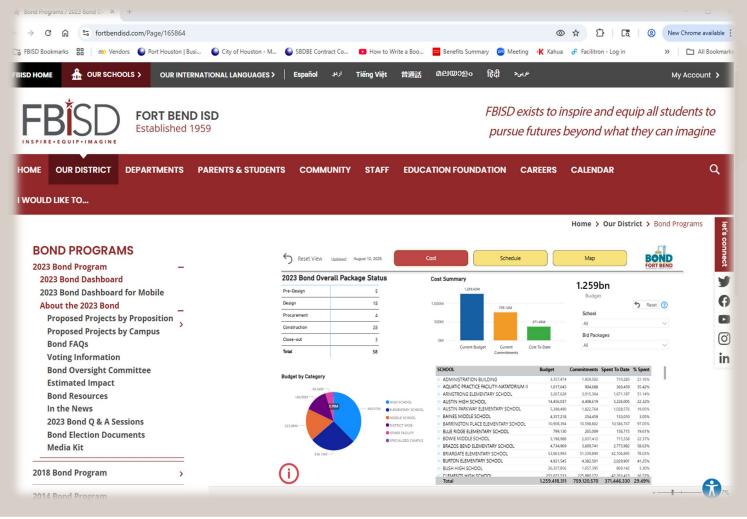
### **OPPORTUNITIES**

#### https://fortbendisd.bonfirehub.com purchasing@fortbendisd.com

Ref. #	Project	Close Date
CSP 25-061AL	BP013 Kitchen Renovations ES - Package A	Sep 2nd 2025
CSP 25-061AL	BP013 Kitchen Renovations ES - Package "B" and Package "C"	Sep 2nd 2025
RFP 26-017KB	Benefits Management Consulting Services	Sep 15th 2025
RFQ 26-001KB	Student and Family Medical Services	Sep 18th 2025
RFO 26-012DE	Sale of approximately 1.41 acres in Fort Bend County, Texas located near Lakeview Elementary School	Nov 12th 2025
RFO 26-013DE	Sale of approximately 42 acres on Chatham Ave. near the intersection of University Blvd. in Fort Bend County, TX	Nov 12th 2025
RFO 26-014DE	Sale of approximately 30 acres in Fort Bend County, Texas located adjacent to Heritage Rose Elementary School in Fort Bend County, Texas.	Nov 12th 2025
RFO 26-015DE	Sale of approximately 12 acres in Fort Bend County, Texas located near the corner of Shadow Creek Parkway and Trinity Bay Drive.	Nov 12th 2025



## Bond 2023 Design Update 2023 Bond Dashboard Link





#### **FBISD Small Business Enterprise Program Upcoming Events**



Virtual One-on-One Meetings (visit www.fortbendisd.gov/ to request an appointment)



Virtual Information Session (Visit <a href="www.fortbendisd.gov/">www.fortbendisd.gov/</a> for details) September 24, 2025



Fort Bend ISD's Small Business Enterprise Program Workshop – November 6th, 2025 - 2:00 PM – James Reese Career and Technical Center (12300 University Blvd., Sugar Land 77479)

Additional information email jeanette.boleware@fortbendisd.gov



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September 24, 2025



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Additional information email jeanette.boleware@fortbendisd.gov

# The First State Bank Sugar Land Branch

200 Century Square Blvd. Sugar Land, TX 77478 P: (346)368-2193

Patricia Nagle Executive Vice President Senior Commercial Lender M: (361)649-9769 pnagle@fsblouise.com



FRIENDLIEST BANK ANYWHERE

Miguel Leal Treasury Management Sales Officer M: (281)677-1298 mleal@fsblouise.com











FORT BEND INDEPENDENT SCHOOL DISTRICT

**PURCHASING** 



#### **PURCHASING PROCESS – WHY WE BID**

- •The District makes purchases within relevant <u>statutes</u> and <u>policies:</u> State Statute requirements are primarily found in the Texas Education Code 44.031, Texas Government Code 2254 and 2269
- •District policies related to purchasing (<u>CH (Local)</u> & <u>CH (Legal)</u> Purchasing and Acquisition district policies can be accessed through the District website.
- •Individual campuses and departments are not separate legal entities
- •When determining what sort of competitive process will be required for the purchase of goods or services, the entire District's purchases are considered by the aggregate
- •While working within these statutes and policies, the District's objective is to purchase the best products, materials, and services considered the **Overall Best Value**.
- •Cooperative Purchasing Agreements and/or Central Texas Purchasing Alliance (CTPA) FBISD gives preference to the use of FBISD awarded vendors. The District only utilizes Cooperative purchasing programs such as the Buy Board, Choice Partners and DIR and/or shared resources, including contracting opportunities with CTPA member districts when it offers the Best value to the District. However, vendors are encouraged to respond to the solicitation published by FBISD to be awarded.



#### RESPONDING TO A SOLICITATION

The District <u>DOES NOT</u> award the low bidder/low price.

FBISD awards the Overall Best Value, based on the information provided in the vendors proposal.

In awarding a contract, the District shall consider:

- 1. the purchase price.
- 2. the reputation of the vendor and of the vendor's goods or services
- 3. the quality of the vendor's goods or services.
- 4. the extent to which the goods or services meet the district's needs.
- 5. the vendor's past relationship with the district.
- 6. the total long-term cost to the district to acquire the vendor's goods or services.
- 7. service agreement -extent to which the vendor agrees to our Standard Form of Agreement and Terms and Conditions.



#### **BECOMING AN AWARDED VENDOR**

- 1. Attend the vendor workshop to know how to do business with the District. (Optional)
- 2. Register on FBISD e-bidding system, Bonfire, to receive notifications of upcoming solicitations
- 3. Regularly visit the FBISD e-bidding system (Bonfire) to view open opportunities
- 4. Attend Pre-Proposal or Pre-Qualifications meetings
- 5. Respond to the solicitations
- 6. Meet all the requirements of the solicitation
- 7. Recommended vendor(s) will be approved by the FBISD Board of Trustees
- 8. Execute a Goods or Service Agreement with the District
- 9. Receive a Notice of Award



#### IF YOU DO NOT RECEIVE AN AWARD

\* Review the bid tabulation to determine your score

\* Request a debrief from the Buyer via email



#### **UPDATING BONFIRE PROFILES**

- To ensure that you are receiving the appropriate information,
  please make sure your existing Bonfire vendor registration has been
  filled out completely. As a vendor, you are responsible for
  maintaining an accurate Bonfire vendor record.
- The vendor record should outline the appropriate contact person, contact person e-mail address, and commodity codes for receipt of bid opportunities. Vendors will only receive bidding opportunities for commodity codes selected during the registration process.



#### **RECAP AND NEXT STEPS**

- Register in Bonfire
- Familiarize yourself with FBISD's Purchasing procedures and know the rules and regulations the District follows.
- Watch for bidding opportunities Monitor the Purchasing Department's web site, Bonfire, Fort Bend Herald Newspaper and/or Electronic State Business Daily (ESBD)
- Offer quality goods/services. Remember FBISD evaluates based on Overall Best Value.
- If you do not receive an award, find out why. Review the bid tabulation and/or request a debrief from the Buyer.





#### **CONTACT US**

#### **Purchasing Department**

555 Julie Rivers Dr. Sugar Land, TX 77478

Purchasing@fortbendisd.gov

Normal Business Hours: Monday through Friday 7:30 am - 4:00 pm (excluding holidays)

#### **PURCHASING**

























FORT BEND INDEPENDENT SCHOOL DISTRICT

**ADVERTISING 2025 - 2026** 





ENTERPRISE FUNDS Advertising@fortbendisd.com 281-634-3327



#### **BENEFITS OF SPONSORSHIP**





COMMUNITY GOODWILL



ROI EXPECTATIONS



BRAND VISIBILITY

## **Business to Business Networking**

